The DOE would like to clarify that the optional Letters of Intent to Apply can be submitted after the December 2 deadline. The Letters of Intent to Apply will continue to be helpful to the review process as long as they are submitted prior to January 12, 2012.

FINANCIAL ASSISTANCE FUNDING OPPORTUNITY ANNOUNCEMENT





SOLAR ENERGY TECHNOLOGIES PROGRAM, OFFICE OF ENERGY EFFICIENCY AND RENEWABLE ENERGY, U.S. DEPARTMENT OF ENERGY

SUNSHOT INCUBATOR PROGRAM - SOFT COST REDUCTION

Funding Opportunity Number DE-FOA-0000607 CFDA Number 81.087

FOA Issue Date:	November 15, 2011
Submission Deadline for Notices of Intent to Apply: (OPTIONAL)	January 12, 2012
Q&A Webinar for Applicants:	December 9, 2011
First Deadline for Questions to SunShot.Incubator@ee.doe.gov :	5 PM ET, December 9, 2011
Submission Deadline for Concept Papers:	5 PM ET, January 16, 2011
Expected Date of Concept Paper Notification:	5 PM ET, February 6, 2012
Q&A Webinar for Applicants:	February 20, 2012
Second Deadline for Questions to <u>SunShot.Incubator@ee.doe.gov</u> :	5 PM ET, February 20, 2012
Submission Deadline for Full Applications:	5 PM ET, March 5, 2012
Expected Date for Release of Reviewer Comments:	5 PM ET, March 26, 2012
Submission Deadline for Replies to Reviewer Comments: (OPTIONAL)	5 PM ET, March 28, 2012
Expected Dates of Pre-Selection Conference Calls and Presentations:	April 9-April 27, 2012
Expected Date for Selection Notifications:	May 4, 2012

- To facilitate the timely review of applications, Applicants are kindly requested to submit a Notice of Intent to Apply, as described in Section IV.B of the Funding Opportunity Announcement (FOA), to SunShot.Incubator@ee.doe.gov as early as possible.
- To apply to this FOA, please register with the Office of Energy Efficiency and Renewable Energy (EERE) online application portal, EERE eXCHANGE, at https://eere-exchange.energy.gov/Registration.aspx. The "EERE eXCHANGE Applicant User Guide" is available at https://eere-foa.energy.gov/Manuals.aspx. Required forms for Full Applications are available at https://eere-exchange.energy.gov/FAQ.aspx?Foald=9b0fa116-6f34-4078-9891-a3421679962e.

EXECUTIVE SUMMARY

Federal Agency:	U.S. Department of Energy (DOE), Office of Energy Efficiency and Renewable Energy	
	(EERE), Solar Energy Technologies Program (SETP)	
FOA Title:	SunShot Incubator Program – Soft Cost Reduction	
FOA Type:	Continuation of existing technology development program	
FOA Number:	DE-FOA-0000607	
CFDA Number:	81.087	
FOA Issue Date:	November 15, 2011	
Submission Deadline for Notices	January 12, 2012	
of Intent to Apply:		
(OPTIONAL)		
Q&A Webinar for Applicants:	December 9, 2011	
First Deadline for Questions to	5 PM ET, December 9, 2011	
SunShot.Incubator@ee.doe.gov:		
Submission Deadline for Concept	5 PM ET, January 16, 2011	
Papers:		
Expected Date of Concept Paper	5 PM ET, February 6, 2012	
Notification:		
Q&A Webinar for Applicants:	February 20, 2012	
Second Deadline for Questions to	5 PM ET, February 20, 2012	
SunShot.Incubator@ee.doe.gov:		
Submission Deadline for Full	5 PM ET, March 5, 2012	
Applications:		
Expected Date for Release of	5 PM ET, March 26, 2012	
Reviewer Comments:		
Submission Deadline for Replies	5 PM ET, March 28, 2012	
to Reviewer Comments:		
(OPTIONAL)		
Expected Dates of Pre-Selection	April 9-April 27, 2012	
Conference Calls and		
Presentations:		
Expected Date for Selection	May 4, 2012	
Notifications:		
Expected Date for Execution of	May 31, 2012	
Awards:		
Expected Start Date for Projects:	June 1, 2012	
Application Process Overview:	Please see Section II.B of the FOA for an overview of the application process. The	
	application process consists of the following steps:	
	Notice of Intent to Apply: Optional. The purpose of Notices of Intent to Apply is	
	to facilitate the timely review of applications. See Section IV.B of the FOA for	
	content and form requirements for Notices of Intent to Apply.	
	Concept Paper: Mandatory. The purpose of the Concept Paper phase is to save	
	Applicants the considerable time and expense of preparing a Full Application	

that is unlikely to be selected for award negotiations. Only Applicants that submit a compliant and responsive Concept Paper are eligible to submit a Full Application. See Section IV.C of the FOA for content and form requirements for Concept Papers.

- Full Application: Mandatory. See Section IV.D. of the FOA for content and form requirements for Full Applications.
- Reply to Review Comments: Optional. Each compliant and responsive Full
 Application will be considered on the merits regardless of whether a Reply to
 Reviewer Comments is submitted. See Section IV.E of the FOA for content and
 form requirements for Replies to Reviewer Comments.
- Pre-Selection Conference Calls: At discretion of DOE. See Section II.B.6 of the FOA for further information.
- Pre-Selection Presentations: At discretion of DOE. See Section II.B.7 of the FOA for further information.

Concept Papers, Full Applications, and Replies to Reviewer Comments are deemed compliant if they meet the criteria stated in Section III.C.1 of the FOA. Concept Papers and Full Applications are deemed responsive if they meet the criteria in Section III.C.2 of the FOA. Noncompliant and/or nonresponsive submissions are not considered for award.